

# EO Global Entrepreneur Indicator

From the Entrepreneurs' Organization

## US East GEI Report

Survey Period: 2 August – 31 August 2017

Past 6 Months	US East Results			Global Results		
	Increased	Decreased	Stayed the same	Increased	Decreased	Stayed the Same
Number of full-time employees	53.1%	12.9%	34.1%	55.7%	14.1%	30.2%
Number of part-time employees	39.2%	5.3%	55.6%	39.5%	7.6%	53.0%
Business revenue	66.4%	12.3%	21.3%	65.6%	14.9%	19.5%
Net profit	63.9%	15.2%	20.9%	58.6%	20.8%	20.6%
Use of debt instruments	27.8%	9.8%	62.4%	28.6%	11.9%	59.5%
Access to capital	31.7%	3.2%	65.1%	32.2%	4.9%	62.9%

Next 6 Months	US East Results			Global Results		
	Increase	Decrease	Stay the Same	Increase	Decrease	Stay the Same
Number of full-time employees	63.9%	3.2%	32.9%	60.5%	5.5%	34.0%
Number of part-time employees	38.9%	3.8%	57.3%	38.1%	5.4%	56.6%
Business revenue	80.7%	3.5%	15.8%	78.8%	4.4%	16.7%
Net profit	79.5%	3.4%	17.1%	74.5%	5.6%	19.9%
Use of debt instruments	24.0%	8.6%	67.4%	26.2%	8.5%	65.3%
Access to capital	28.5%	1.6%	69.9%	31.4%	2.1%	66.5%

Chapter Economic Outlook	Improve	Deteriorate	Stay the Same
Predicted change in your country's economy	41.2%	16.7%	42.1%
Global Average	41.7%	17.8%	40.5%

**89.9% of 684 respondents reported a willingness to start a business in their current economic environment.**

**Methodology:** The EO Global Entrepreneur Indicator survey examines the current economic market and realities for entrepreneurs, and gives insight into their predictions for the next six months. More than 4,500 of 12,000+ business owners that comprise the Entrepreneurs' Organization's membership and its Accelerator program responded to the survey. Respondents represented 167 chapters from 52 countries. Participants were presented with 14 questions assessing current and projected economic health. During the survey period, 2 August – 31 August 2017, responses were obtained by contacting members within each chapter to guide them to the survey materials. Reports were then issued to each of EO's chapters around the world, based on the responses collected from each chapter's members. For more information, contact Taylor Collison, EO's Data Analytics Manager, at [tcollison@eonetwork.org](mailto:tcollison@eonetwork.org).