

EO Global Entrepreneur Indicator

From the Entrepreneurs' Organization

US West GEI Report

Survey Period: 1 February – 1 March 2017

Past 6 Months	US West Results			Global Results		
	Increased	Decreased	Stayed the same	Increased	Decreased	Stayed the Same
Number of full-time employees	55.1%	17.2%	27.7%	52.9%	17.8%	29.2%
Number of part-time employees	39.6%	8.6%	51.8%	38.2%	9.2%	52.6%
Business revenue	67.3%	16.6%	16.1%	64.3%	17.7%	18.0%
Net profit	62.2%	20.2%	17.6%	59.1%	22.7%	18.2%
Use of debt instruments	29.0%	15.1%	55.9%	30.3%	14.3%	55.4%
Access to capital	35.1%	6.7%	58.3%	35.0%	7.0%	58.0%

Next 6 Months	US West Results			Global Results		
	Increase	Decrease	Stay the Same	Increase	Decrease	Stay the Same
Number of full-time employees	64.5%	6.9%	28.6%	64.0%	6.2%	29.8%
Number of part-time employees	41.5%	5.4%	53.1%	41.4%	5.5%	53.1%
Business revenue	80.0%	6.2%	13.8%	82.3%	4.9%	12.8%
Net profit	78.1%	6.7%	15.3%	78.0%	6.8%	15.3%
Use of debt instruments	29.0%	12.3%	58.5%	30.3%	11.4%	58.3%
Access to capital	38.1%	2.2%	59.8%	38.0%	2.9%	59.1%

Chapter Economic Outlook	Improve	Deteriorate	Stay the Same
Predicted change in your country's economy	51.6%	22.2%	26.2%
Global Average	49.5%	22.1%	28.3%

82.8% of US West respondents reported a willingness to start a business in their current economic environment.

Methodology: The EO Global Entrepreneur Indicator Survey examines the current economic market and realities for entrepreneurs, and gives insight into their predictions for the next six months. More than 4,000 of 12,000+ business owners that comprise the Entrepreneurs' Organization's membership responded to the survey. Respondents represented 160 chapters from 50 countries. Participants were presented with 14 questions assessing current and projected economic health. During the survey period, 1 February – 1 March 2017, responses were obtained by contacting members within each chapter to guide them to the survey materials. Reports were then issued to each of EO's chapters around the world, based on the responses collected from each chapter's members. For more information, contact Taylor Collison, EO's Data Analytics Manager, at tcollison@eonetwork.org, or follow @EOIndicator on Twitter.