We made significant improvements in our technology, to include launching a new MyEO portal, piloting a collaboration tool for member leaders and prototyping an EO app that will revolutionize peer-to-peer communications.

We introduced new Executive Education offerings and updated our learning programs, to include EO@Wharton: Elevating Finance + Operations, dozens of webinars, an EO podcast series and a revamped EO24.

We held several highly rated events and programs, including the EO Global Leadership Academy, EO Key Executive Program, EO Osaka Global University, EO Banff Global University, EO/London Business School Growth Forum and Entrepreneurial Masters Program.
We increased our net assets by 20% to approximately US$6 million, a sign that EO is financially healthy.

EO’s overall value was rated an 8.2 (out of 10) in our record-breaking All-Member Survey.

We extended our reach by partnering with Ashoka, the Youth Leaders of the Americas Initiative, Jeddah Economic Forum and Global Entrepreneurial Summit.

We expanded our global footprint by launching 10 new chapters: EO Tohoku, EO Hainan, EO Durban, EO Puerto Rico, EO Germany – Southwest, EO Grand Rapids, EO Gurgaon, EO Porto Alegre, EO Beijing International and EO Mauritius.

We strengthened our voice in the entrepreneurial ecosystem, with 3,671 members participating in our Global Entrepreneur Indicator.

We hosted our largest EO GSEA Global Finals ever, with a record 51 countries being represented (against last year’s mark of 37).

Our EO Accelerator program hit 1,000 participants this year (a new record), and we welcomed more than 75 graduates into the membership community.

We recruited roughly 2,100 new members, bringing our total member count to 12,000+.

Looking back, FY2015/2016 was a successful year marked by considerable growth in our learning programs, event offerings and global presence, as we celebrated EO Together as one united community. Here are a few of our accomplishments:
Organizational Snapshot
(as of 30 June 2016)

12,000+
TOTAL MEMBERS WORLDWIDE

US$4.7 MILLION
MEDIAN OF ANNUAL MEMBER REVENUE

2.8 MILLION
TOTAL NUMBER OF WORKERS THAT MEMBERS EMPLOY WORLDWIDE

236
AVERAGE MEMBER EMPLOYEES

160
TOTAL NUMBER OF CHAPTERS WORLDWIDE

50
NUMBER OF COUNTRIES WITH EO CHAPTERS

42
AVERAGE MEMBER AGE

MEMBERSHIP GROWTH

7,044 7,373 7,561 8,004 8,700 9,500 10,405 11,256 12,000+

MEMBERSHIP COMPOSITION BY REGION
- Asia Pacific: 17%
- Canada: 9%
- Europe: 8%
- LAC: 8%
- MEPA: 7%
- South Asia: 9%
- US-Central: 16%
- US-East: 15%
- US-West: 11%

SIZE OF CURRENT PRIMARY BUSINESS
- Less than US$2 million: 23%
- US$2 million to US$4.9 million: 27%
- US$5 million to US$9.9 million: 16%
- US$10 million to US$19.9 million: 13%
- US$20 million to US$49.9 million: 10%
- US$50 million and above: 11%
### FY2015/2016 ORGANIZATIONAL NET REVENUE

- **Member Dues:** 90.1%
- **Grant Revenue:** 1%
- **Interest and Other:** 0.8%
- **Forum Training and Events:** 2%
- **Contributions:** 0.9%
- **EO Accelerator:** 5.2%

### ALLOCATIONS OF MEMBERS’ GLOBAL ANNUAL DUES (US$1,900)

- **Membership:** 30.5% (US$580)
- **Strategic Communications:** 12.9% (US$245)
- **Management/General:** 7.4% (US$141)
- **Learning/Leadership:** 17.6% (US$334)
- **Organizational Leadership:** 10.5% (US$199)
- **Technology:** 6% (US$114)
- **Forum/MyEO:** 7.7% (US$146)
- **Contribution to Reserve:** 4.1% (US$78)
- **Business Development:** 3.3% (US$63)

### Expenses

- **Global Resources/Organizational Leadership:** 8.2%
- **Technology:** 4.6%
- **Strategic Communications/GSEA:** 10%
- **Forum/MyEO:** 12.1%
- **Conferences:** 11.5%
- **Healthnetwork Foundation:** 1.1%
- **Business Development:** 2.5%
- **Global Resources – Management/General:** 5.7%
- **Membership:** 23.8%
- **Learning/Leadership:** 10.5%
- **Accelerator:** 3.7%
- **Executive Education:** 6.3%

### Awards & Recognition

**Learning Awards:**
- Best Learning Calendar (Large): EO Singapore
- Best Learning Calendar (Small): EO Israel
- Best Chapter Learning Event: EO Jaipur
- Best Multi-Chapter Learning Event: EO Auckland
- Best Community Impact Event: EO Fort Worth
- Best Wow/Social Event: EO Indonesia

**Marketing and Communications Awards:**
- GCC Award for Communications Leadership: Darren Seys (EO South Florida)
- Best External Awareness: EO Philippines
- Best Internal Awareness: EO Coimbatore

### Membership and Integration Awards:

- Bill Trimble Award for Best Chapter Launch: EO Uttar Pradesh
- Membership Recruitment: Jayanthra Jayachandran (EO Coimbatore)
- Membership Integration: Curtis Priest (EO Toronto)

### Other Awards:

- Mark Lincoln Volunteer of the Year: Ronen Aires (EO Johannesburg)
- EO Global Citizen of the Year: Manny Padda (EO Vancouver)
- EO Staff Member of the Year: Kyle Phillips (EO’s Senior Project Manager)

### Rock Star Chapters

- EO Baltimore
- EO Birmingham
- EO Charlotte
- EO Chennai
- EO Coimbatore
- EO Costa Rica
- EO Germany – Berlin
- EO Germany – Rhine Ruhr
- EO Greece
- EO Guatemala
- EO Gujarat
- EO Hong Kong
- EO Indore
- EO Karachi
- EO Kolkata
- EO Korea
- EO Lahore
- EO Montreal
- EO Nashville
- EO Nepal
- EO Netherlands
- EO Nicaragua
- EO Philippines
- EO Pune
- EO Punjab
- EO Raipur
- EO Quebec
- EO San Diego
- EO Seattle
- EO St. Louis
- EO Switzerland – Geneva
- EO Sydney
- EO Utah
- EO Winnipeg

* The number denotes the consecutive years a chapter has held Rock Star status.