



- **Who is eligible for this agreement?**
 - This agreement is available to all members in the United States. This is a pilot for the program and depending on the results, we will explore rollout in other regions

- **What are the terms of the agreement?**
 - The agreement is in effect for one year, and thereafter will automatically renew for twelve month term unless terminated
 - Members are eligible for the following discounts:
 - 20% on select FedEx Kinko's copy and print services
 - 10% on select other FedEx Kinko's services
 - Up to 24% on select FedEx Express shipping services
 - Up to 20% on select FedEx International shipping services
 - Up to 20% on select FedEx Ground shipping services
 - 5% additional discount for online FedEx shipment processing
 - There are no minimum shipping or printing requirements for EO members
 - Chapters will receive 50% of the revenue resulting from this Affinity Partnership based on member spending from each chapter

- **What do I do if I already have a pre-existing agreement?**
 - Members with existing FedEx pricing at rates lower than those provided will continue to receive those discounts unless FedEx is notified in writing by that member to discontinue the existing pricing in favor of the EO program
 - If members have a FedEx account with a domestic billing address, discounts can be added to that existing account

- **Once I enroll, how long will it take for the rates to go into effect?**
 - It can take 5-10 business days for the FedEx Advantage® Program discounts to take effect
 - Members will receive two welcome packets, one for FedEx and a second for FedEx Kinko's in the mail as formal notification that savings are in place

- **How can I find out what the discounted rates are?**
 - Contact Elizabeth Barnett at ebarnett@eonetwork.org or at +1.703.837.6097 and she can provide the pricing list to you or you can call a FedEx Alliance representative at +1.800.475.6708 for the pricing

- **Where Do I Sign Up?**
 - Members can sign up on EOnetwork on the Partner Enrollment page: <https://members.eonetwork.org/Programs/partnerenrollment/partnerenrollment.aspx>
 - Contact Elizabeth Barnett at ebarnett@eonetwork.org or at +1.703.837.6097 and she can answer any questions that you or your chapters may have